

# **AERO ENGINE SOLUTIONS**



## **COMPANY PROFILE 2025**

**SUPPLYING THE  
AVIATION INDUSTRY,  
ONE ASSET AT A TIME**



# WELCOME TO OUR COMPANY

Aero Engine Solutions, Inc.(AES) focuses on the supply of commercial aircraft parts, components, and accessories through the sourcing and disassembly of whole aircraft. In addition, our expertise covers engine leasing and logistics support. Our customers include many of the world's leading Airlines, MROs, Aircraft Leasing Organizations, and Financial Institutions. We are committed to provide the highest level of quality, integrity, and value, all while meeting the critical needs of our customers.

Our Quality System has met the requirements of the Aviation Suppliers Association's Quality System Standard "ASA - 100" and FAA Advisory Circular 00-56B.





# VISION & MISSION



## Vision

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To be one of the world's premier engine solutions providers and engine parts suppliers.

## Mission

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To invest in, transform, and provide the best engine solutions to our customers and business partners globally.



# OUR COMMITMENT

Aero Engine Solutions' commitment and promise of total customer satisfaction is met one customer at a time. Whether you're in our city, our state, domestic or thousands of miles away, we are here to assist you with resolution to any of your engine related builds or material requirements.





# MEET OUR LEADERSHIP



**Tyler Norman**  
**President & CEO**

Tyler brings over 20 years of Aviation Management experience to AES, including service as a Marine Sergeant with multiple leadership roles in a CH53E squadron and deployment in Operation Enduring Freedom. Before founding AES, he was a key member of the Intertrade/Rockwell Collins Engine Product Line and began his commercial career at AeroTurbine, Inc. Tyler also founded Aerospace Salutes, a nonprofit supporting veterans, first responders, and Gold Star Families.



**Andrew McCain**  
**Partner & COO**

With more than 17 years of aviation experience, Andrew joined the AES team in February 2016 with a focus on operations and business development. Before this he worked with AeroTurbine for 8 years where he held positions in parts purchasing and sales, trading and leasing, financial analysis, and customer account management. He began his aviation career in the U.S. Marine Corps as a fixed wing mechanic and participated in the second Gulf War.



# THE MANAGEMENT TEAM



**Tyler Norman**  
President & CEO



**Andrew McCain**  
Partner & COO



**Greg Listrani**  
CFO



**Vincent Lim**  
VP of Sales/Commercial  
APAC



**David Strockbine**  
VP of Asset Management

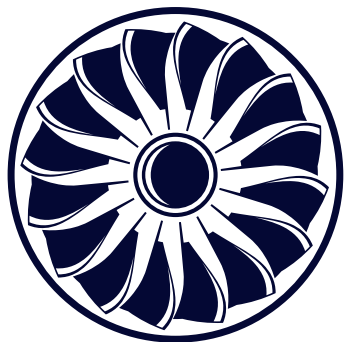


**Andres Jimenez**  
VP of Materials & Operations

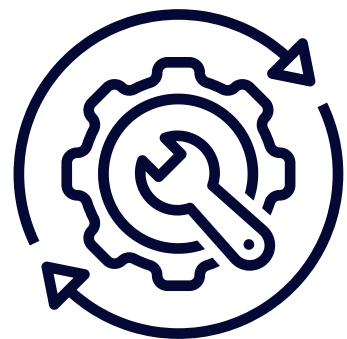


**Vanina Stanek**  
VP of Global Sales





**9** CFM56 Engines on Active Leases,  
5 Engines in Repair with Pending Lease Placement



**\$23M** Engine Parts, Module, & Whole Asset  
Inventory Value Available



**34** Current Consignments & Joint Ventures



**1150** Worldwide Customers & Strategic Partners



**30,000**<sub>sqft</sub> Warehousing & Distribution Facility

**OUR OPERATIONS  
AT A GLANCE**



 Whole Engine Acquisitions

 Engine Teardowns

 QEC Kits/Kitting

 Module Swaps

 Inventory Control & Management

 Consignment Programs & Management

 Logistics support

 Repair Management of Engines, Engine Parts & Accessories

 Engine Leasing & Trading

 Engine Module Exchanges

 Engine Stand & Module Container Leasing

 Other Customized & Comprehensive Engine Solutions

# OUR PRODUCTS & SERVICES



# COMPETITIVE ADVANTAGES



01

## Product Knowledge

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Aero Engine Solutions was founded in August 2015 by a passionate and dedicated team combining 100+ years of aviation expertise. We are trusted by well-known airlines and MROs globally.

02

## Privately Held & Self-Financed

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Being a privately held and self-financed organization helps us gain greater control over the company's finances and operations, improves creditworthiness, and increases flexibility in decision-making.

03

## Operational Expenditures

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Our expertise in operations differentiates our position in the market and drives lower costs, which in turn provides better prices for our customers.

04

## Locations & Facilities

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Our HQ and warehouse are in West Palm Beach, FL. We are easily accessible from Miami (MIA), Fort Lauderdale (FLL), and West Palm Beach (PBI) Int'l airports.



# ESTABLISHING LONG TERM RELATIONSHIPS VIA:



**Consignment Programs**



**Consultative Approach**



**Equity Investment**



**Partnership**



# ENGINE TYPES

CFM56 – All Platforms

## 2023 ACQUISITIONS

56 Engines / Modules Total

- Repaired, Leased, Disassembled, & Sold

## 2024 ACQUISITIONS

71 Engines / Modules Total

- Repaired, Leased, Disassembled, & Sold

## 2025 FORECAST

71 Engine Forecast

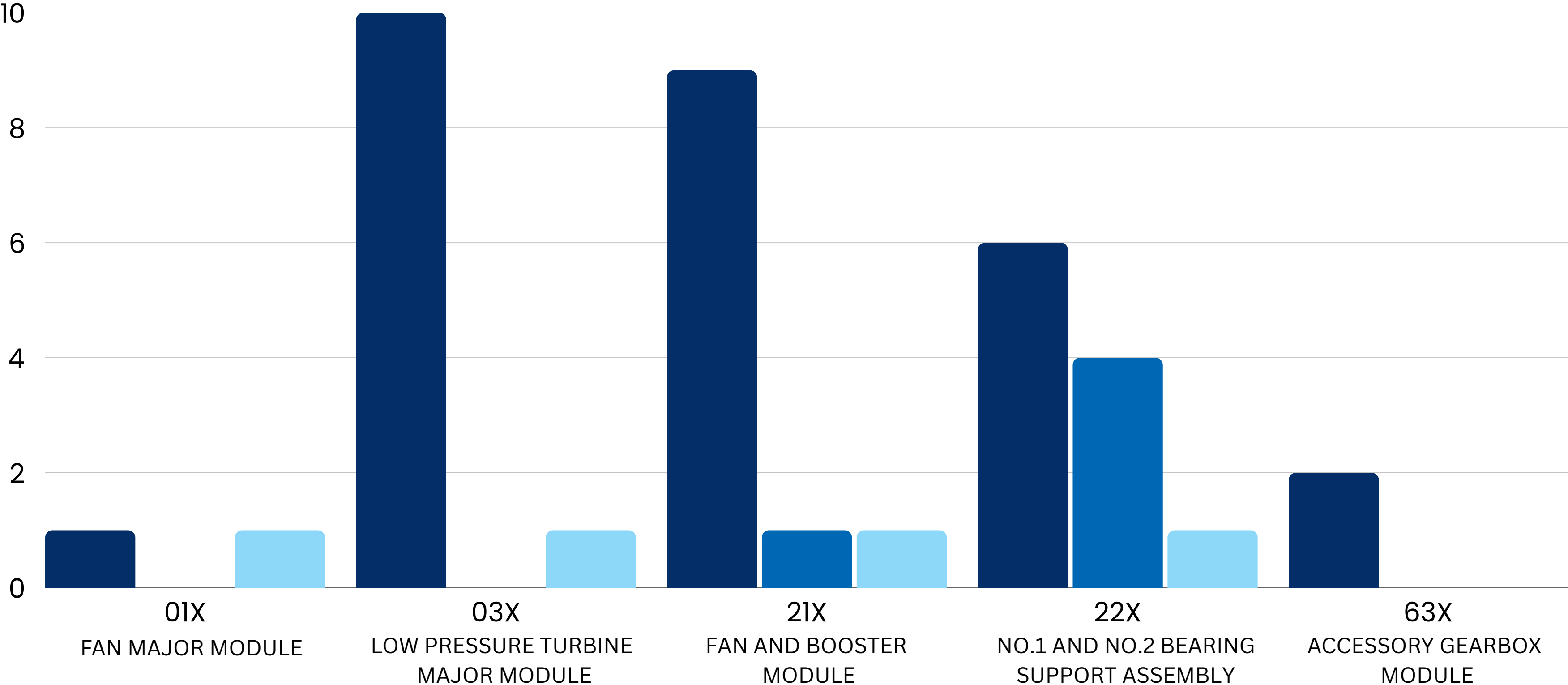




# 2024 MODULE TRANSACTIONS

as of 12.31.24

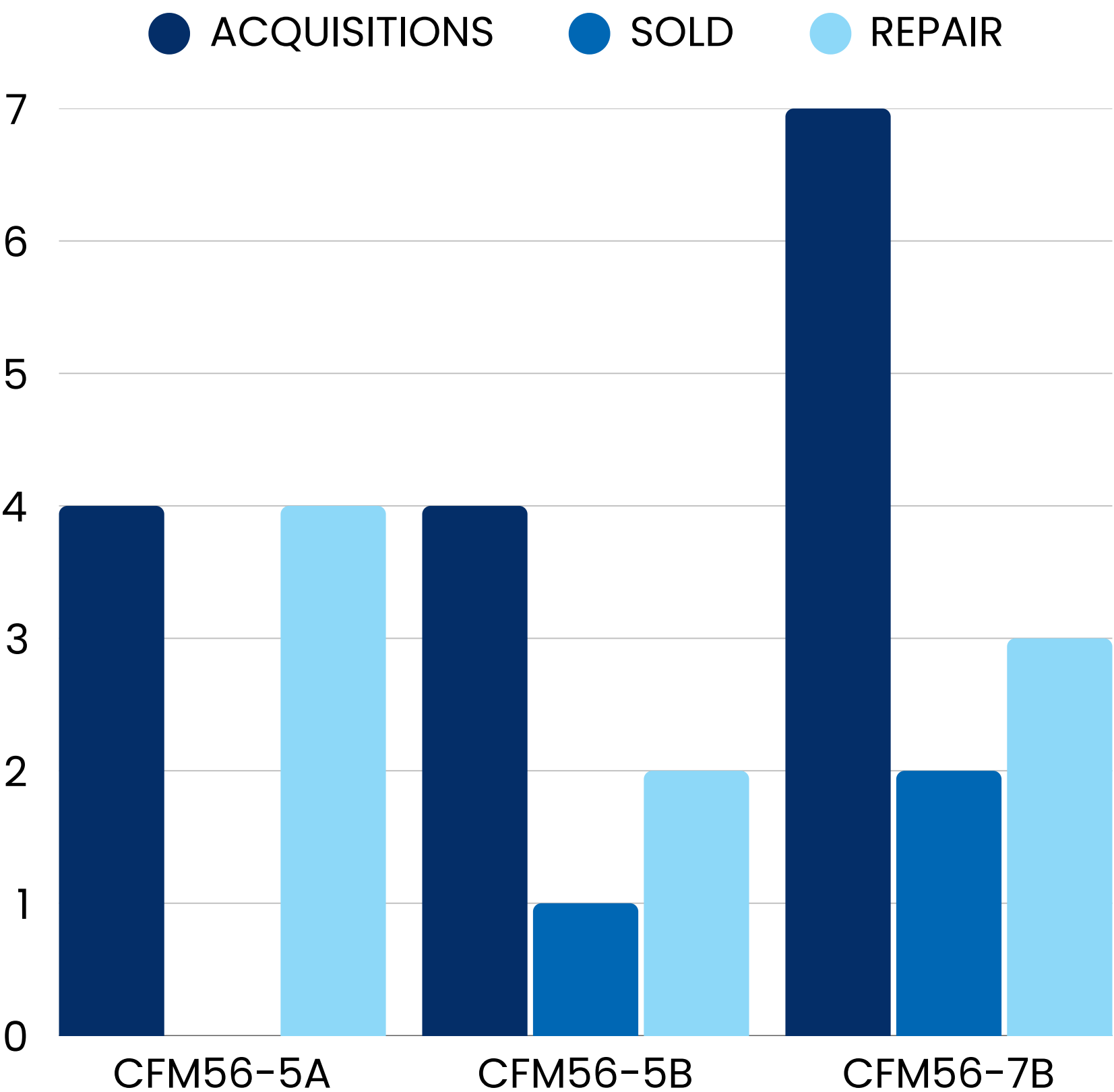
● SOLD    ● AVAILABLE    ● MODULE WIP





# 2024 ENGINE TRANSACTIONS

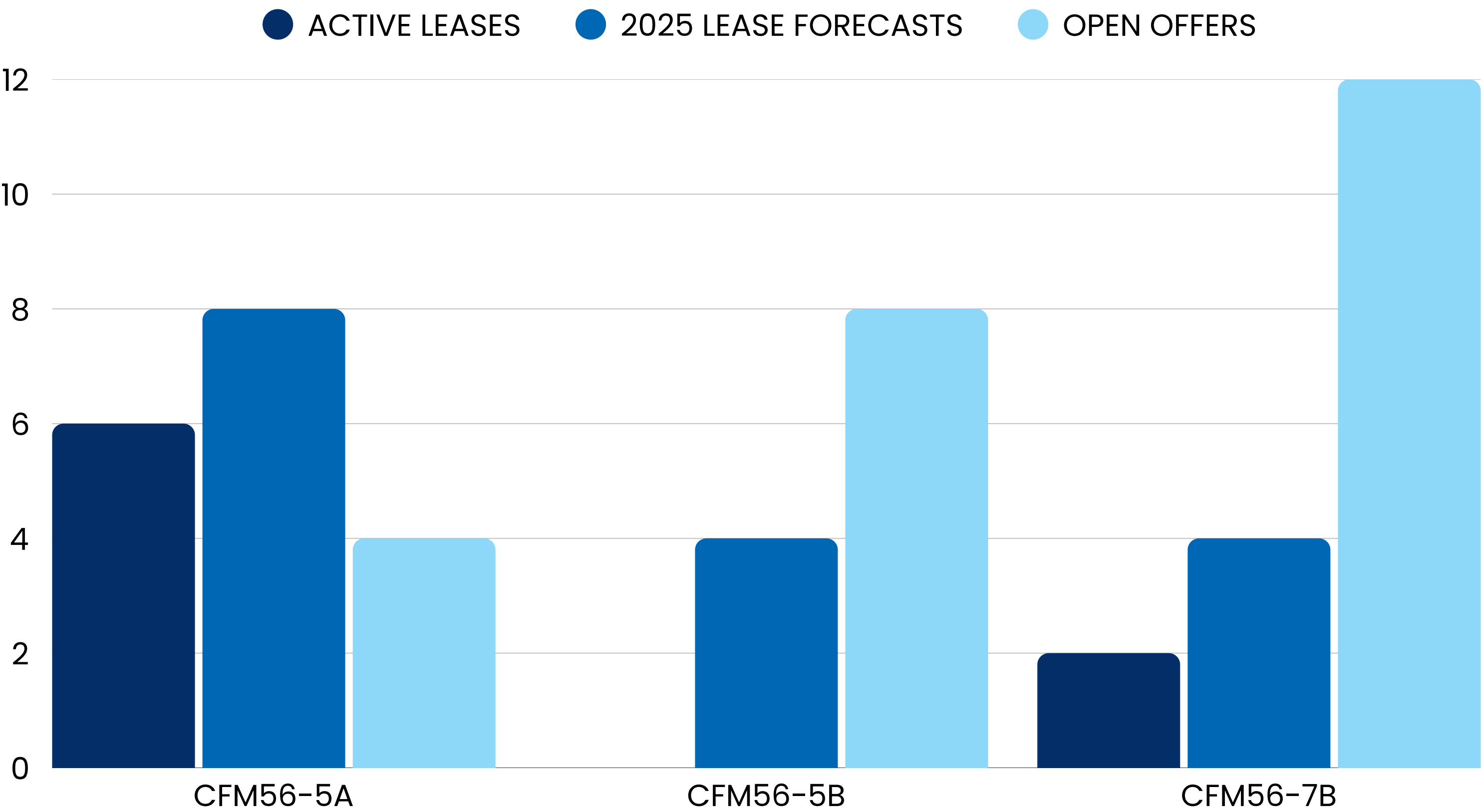
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# 2024 ACTIVE ENGINE LEASES & OPEN OFFERS

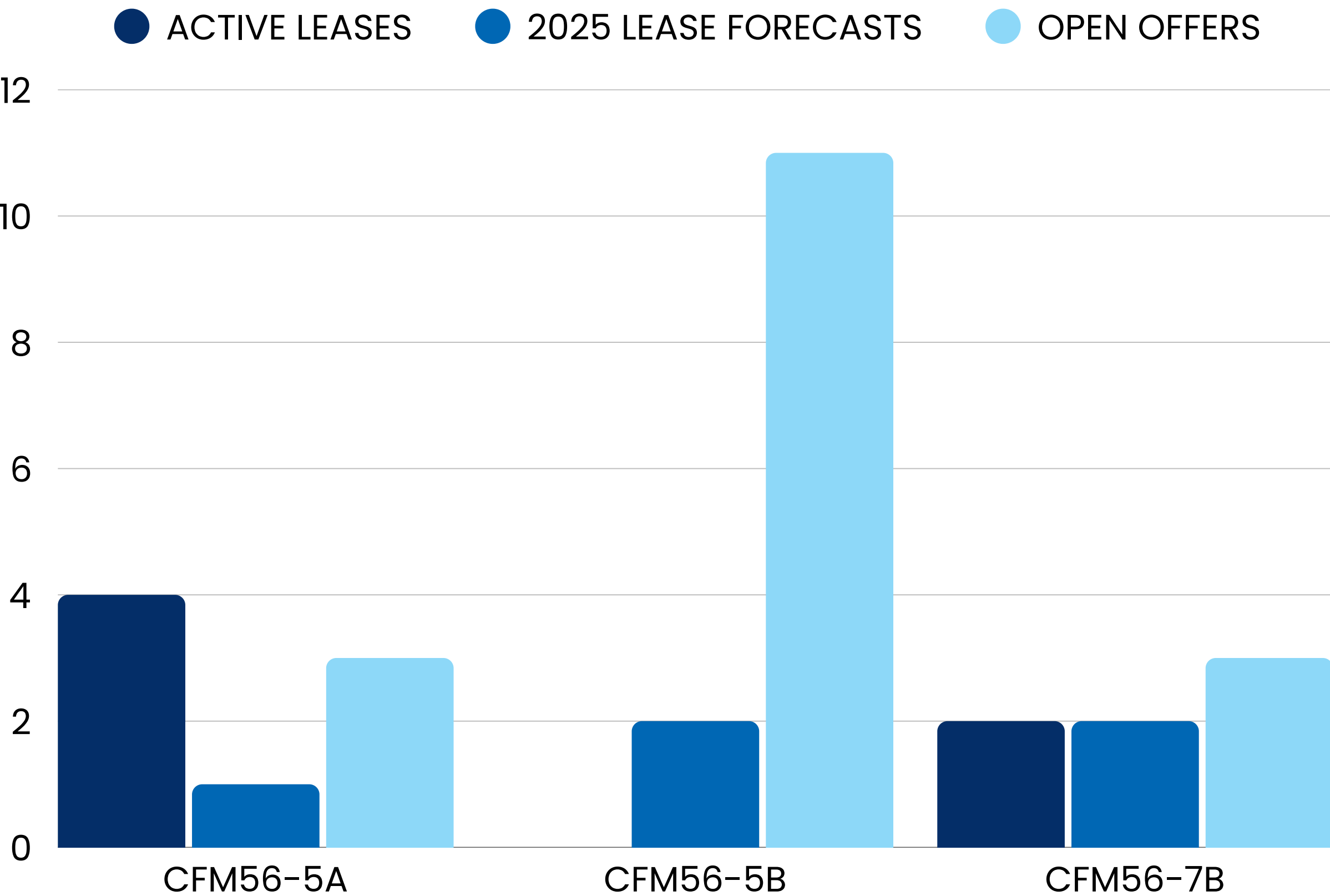
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# 2025 ACTIVE ENGINE LEASES & OPEN OFFERS

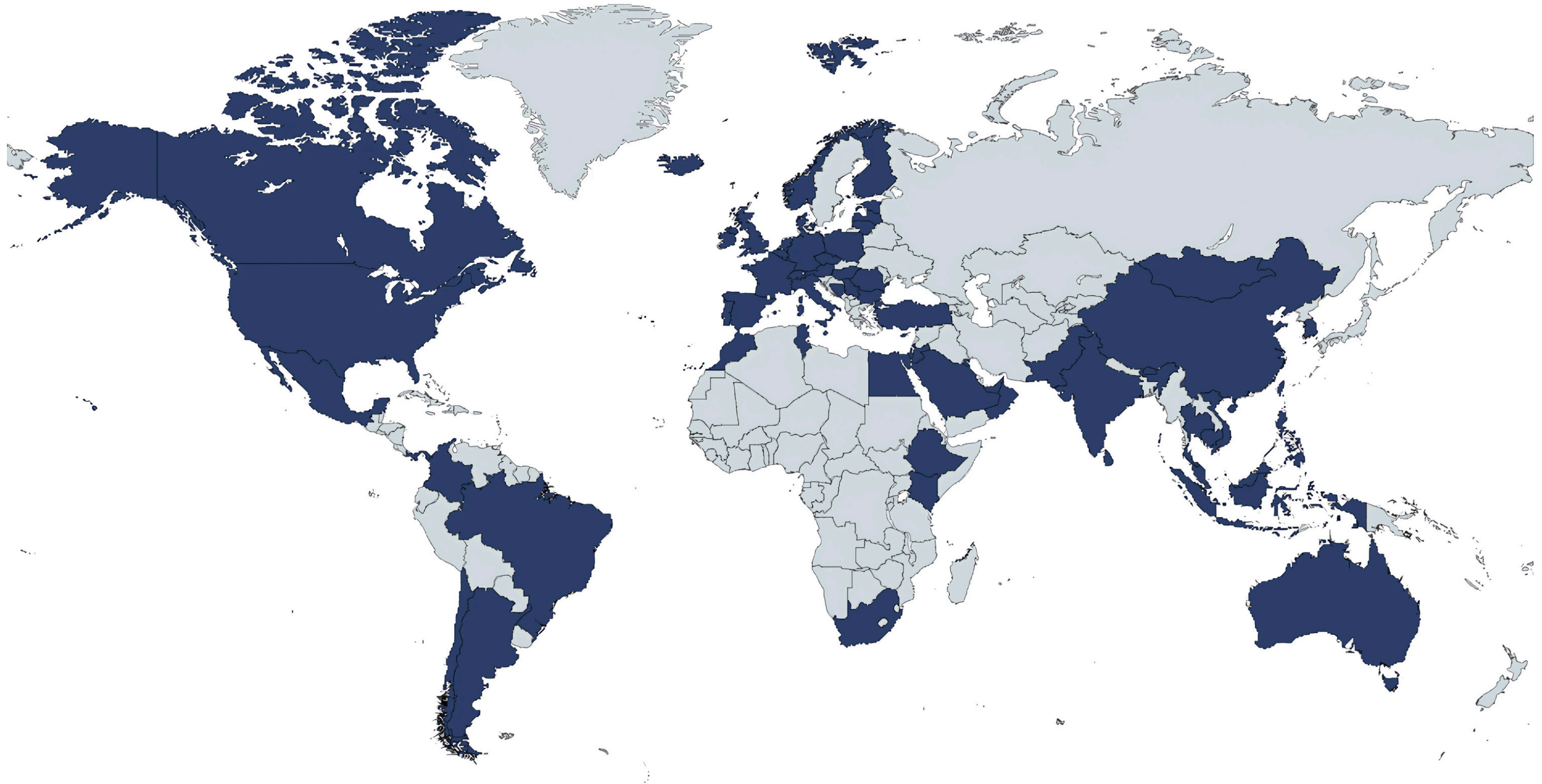
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# MARKET ANALYSIS

## 1500 Customers Around the World





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# FUTURE STRATEGIC PLANS

- ✈️ Strengthen Relationships
- ✈️ Invest in Human Capital & Training
- ✈️ Expand Our Parts Business Worldwide
- ✈️ Focus on Emerging Markets
- ✈️ Grow Assets & Materials Inventory
- ✈️ Embrace Technology & Innovation
- ✈️ Enhance Our Leasing Portfolio
- ✈️ Support & Get Involved With Our Communities





# AES GIVES BACK



Aerospace Salutes is a private foundation, founded by our president Tyler Norman, which supports veterans, first responders, and Gold Star families.



AES contributes to the ISTAT Foundation in their mission to create opportunities for and provide assistance to the global aviation community by creating scholarships, internships, and grants.





# CONTACT US



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**We look forward to working with you!**

