

## Aero Engine Solutions

Company Profile 2025

#### Introduction

Aero Engine Solutions, Inc.(AES) focuses on the supply of commercial aircraft parts, components, and accessories through the sourcing and disassembly of whole aircraft. In addition, our expertise covers engine leasing and logistics support. Our customers include many of the world's leading Airlines, MROs, Aircraft Leasing Organizations, and Financial Institutions. We are committed to provide the highest level of quality, integrity, and value, all while meeting the critical needs of our customers.

Our Quality System has met the requirements of the Aviation Suppliers Association's Quality System Standard "ASA - 100" and FAA Advisory Circular 00-56B.

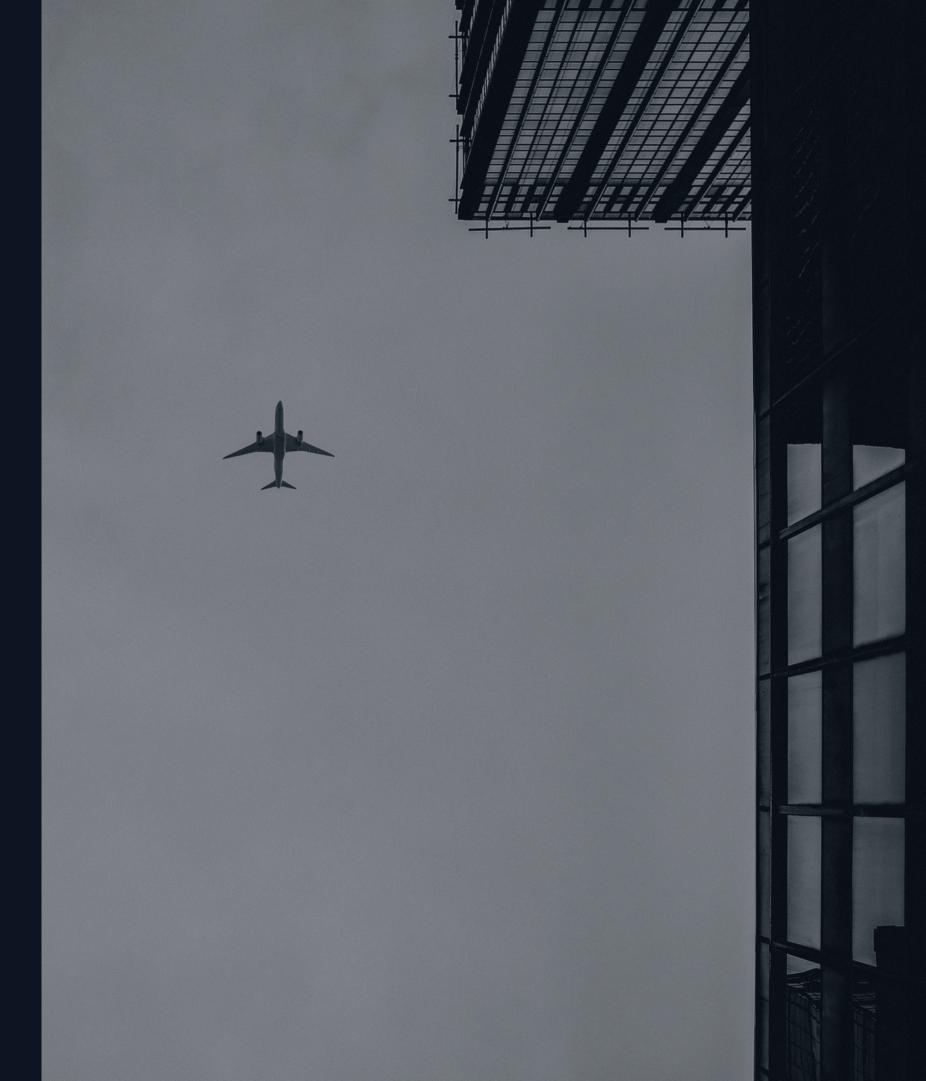


#### **Our Vision**

To be one of the world's premier engine solutions providers and engine parts suppliers.

#### Our Mission

To invest in, transform, and provide the best engine solutions to our customers and business partners globally.





# Our Commitment

Aero Engine Solutions' commitment and promise of total customer satisfaction is met one customer at a time. Whether you're in our city, our state, domestic or thousands of miles away, we are here to assist you with resolution to any of your engine related builds or material requirements.

## Leadership



## Tyler Norman President & Chief Executive Officer

Tyler brings over 20 years of Aviation
Management experience to AES,
including service as a Marine Sergeant
with multiple leadership roles in a CH53E
squadron and deployment in Operation
Enduring Freedom. Before founding AES,
he was a key member of the
Intertrade/Rockwell Collins Engine
Product Line and began his commercial
career at AeroTurbine, Inc. Tyler also
founded Aerospace Salutes, a nonprofit
supporting veterans, first responders,
and Gold Star Families.



## Andrew McCain Partner & Chief Operating Officer

With more than 17 years of aviation experience, Andrew joined the AES team in February 2016 with a focus on operations and business development. Before this he worked with AeroTurbine for 8 years where he held positions in parts purchasing and sales, trading and leasing, financial analysis, and customer account management. He began his aviation career in the U.S. Marine Corps as a fixed wing mechanic and participated in the second Gulf War.



Tyler Norman

President &

Chief Executive Officer



Andres Jimenez
Vice President of
Materials & Operations



Andrew McCain
Partner &
Chief Operating Officer



Vanina Stanek
Vice President of
Global Sales



**Greg Listrani**Chief Financial Officer



**David Strockbine**Vice President of
Asset Management

#### **Our Products and Services**

- Whole Engine Acquisitions
- Engine Teardowns
- QEC Kits/Kitting
- Module Swaps
- Inventory Control and Management
- Consignment Programs & Management
- Logistics support

- Repair Management of Engines, Engine Parts
   & Accessories
- Engine Leasing & Trading
- Engine Module Exchanges
- Engine Stand & Module Container Leasing
- Other Customized & Comprehensive Engine
   Solutions



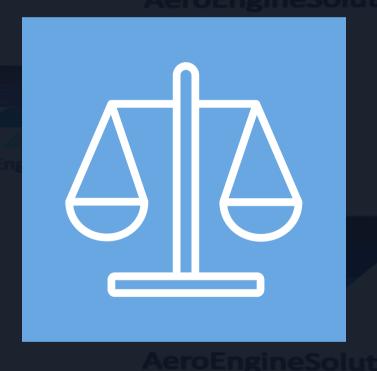




**Consignment Programs** 



**Consultative Approach** 



**Equity Investment** 



**Partnership** 

## Competitive Advantages

Aero Engine Solutions was founded in August 2015 by a passionate and dedicated team combining 100+ years of aviation expertise. We are trusted by well-known airlines and MROs globally.

Product Knowledge Privately Held & Self-Financed

Being a privately held and selffinanced organization helps us gain greater control over the company's finances and operations, improves creditworthiness, and increases flexibility in decision-making.

Our expertise in operations differentiates our position in the market and drives lower costs, which in turn provides better prices for our customers.

**Operational Expenditures** 

Locations & Facilities

Our HQ and warehouse are in West Palm Beach, FL. We are easily accessible from Miami (MIA), Fort Lauderdale (FLL), and West Palm Beach (PBI) Int'l airports.

## Our Operations At A Glance



**CFM56 Engines On Active Leases** 



\$23M Engine Parts Inventory Value Available



**34** Current Consignments & Joint Ventures



1150 Worldwide Customers & Strategic Partners



30,000 Sqft Warehousing & Distribution Facility



## **Engine Types**

CFM56 - All Platforms

#### 2023 Acquisitions

- 56 Engines / Modules Total
- Repaired
- Leased
- Disassembled
- Sold

### 2024 Acquisitions as of 9/30/24

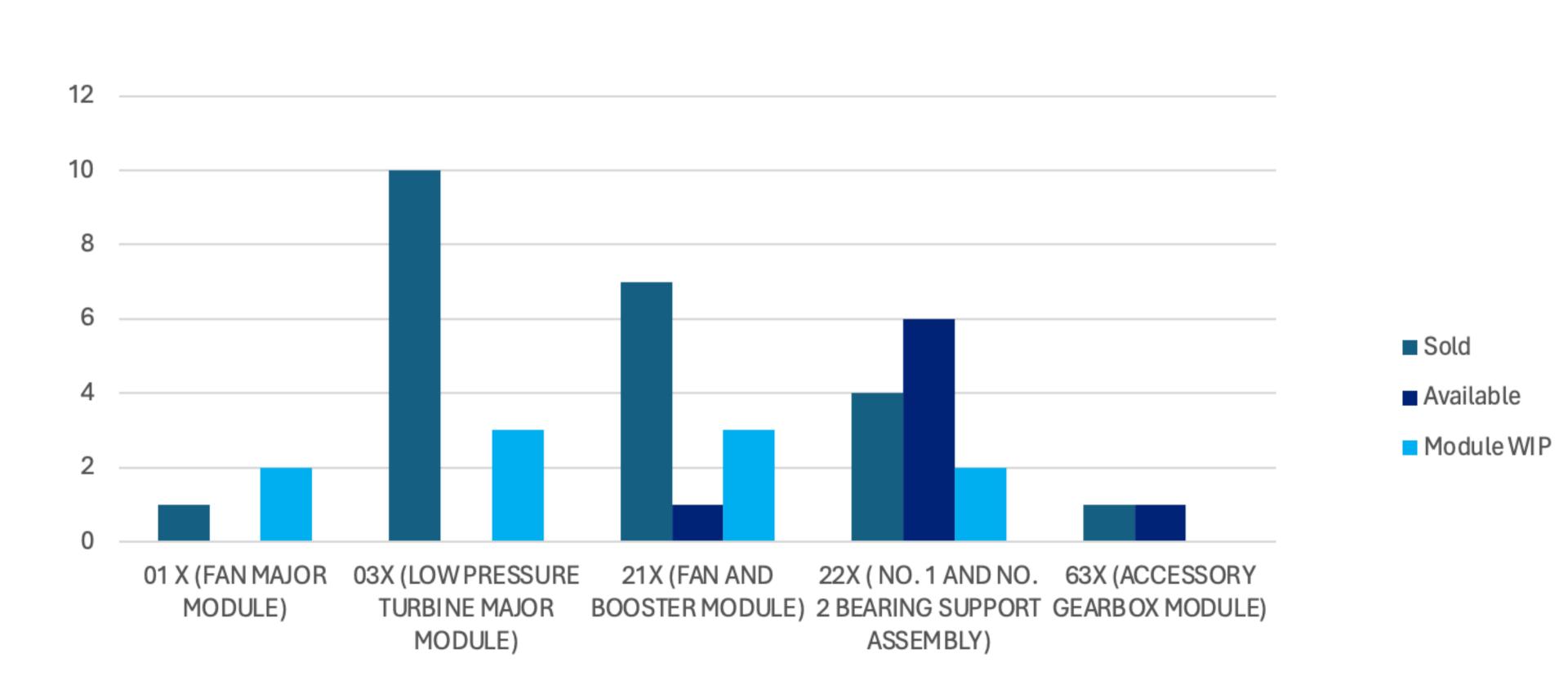
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#### 2025 Forecast

71 Engine Forecast

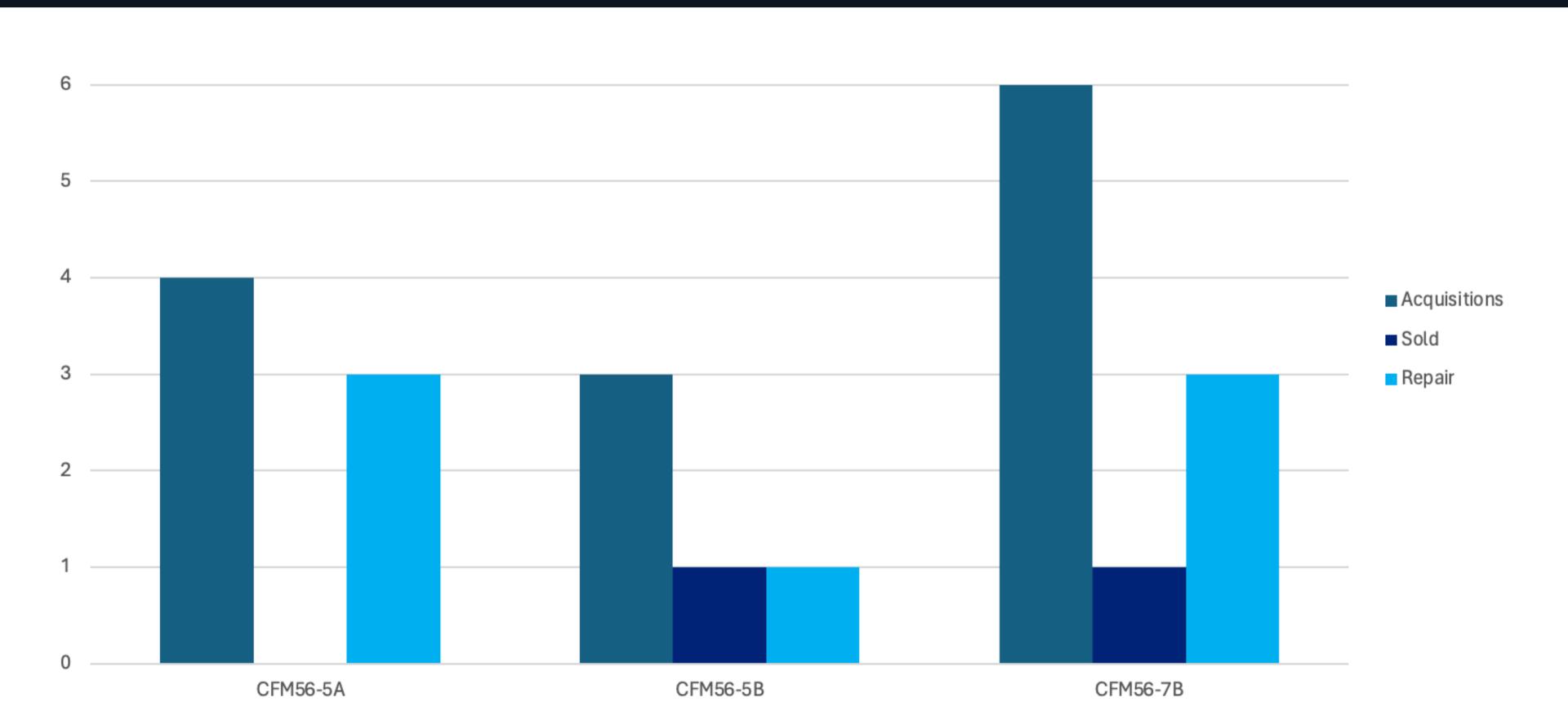
#### 2024 Module Transactions

as of 9.30.2024



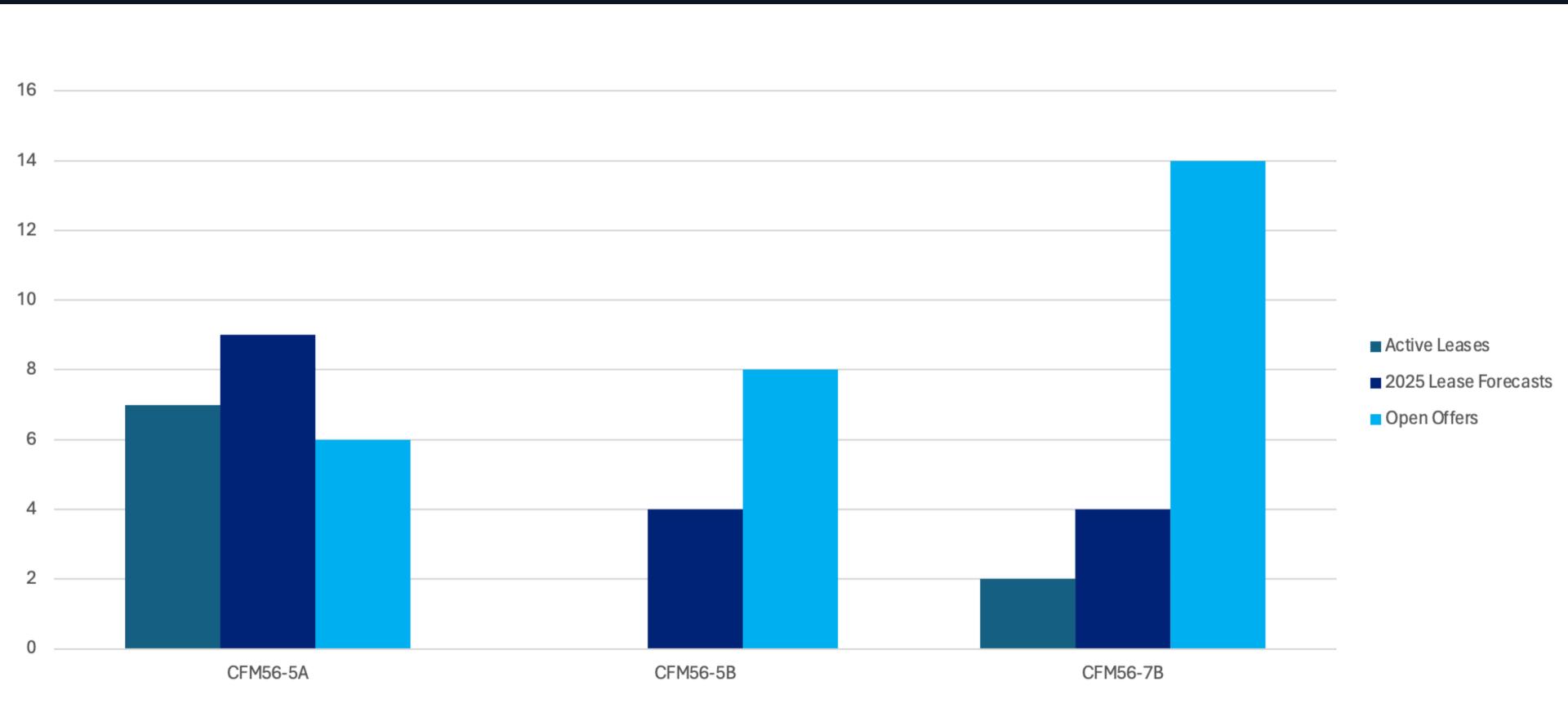
## 2024 Engine Transactions

as of 9.30.2024



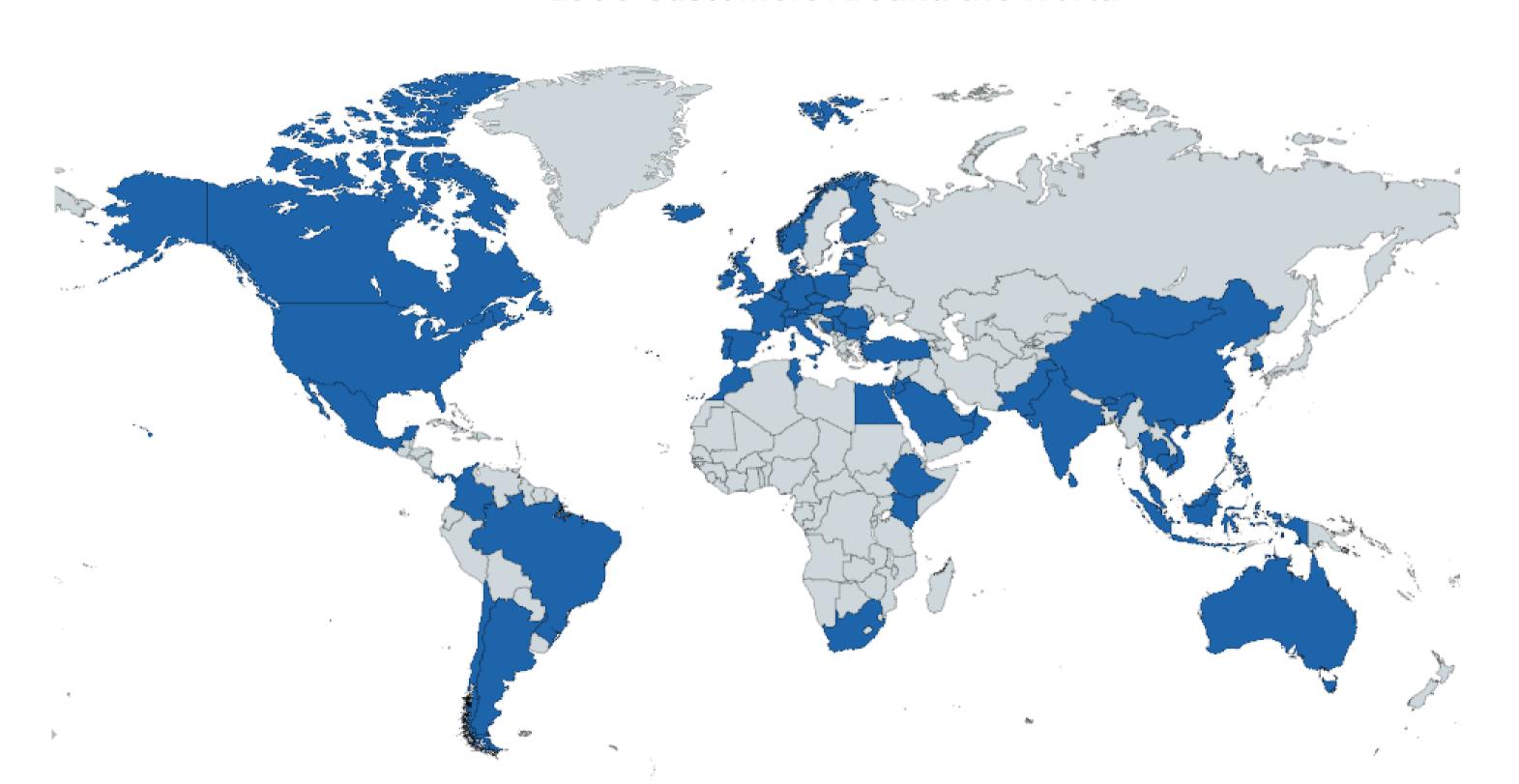
## 2024 Active Engine Leases & Open Offers

as of 9.30.2024



## Market Analysis

#### **1500 Customers Around the World**



## Future Strategic Plans

- Strengthen Relationships
- Invest in Human Capital & Training
- Expand Our Parts Business Worldwide
- Focus on Emerging Markets
- Grow Assets & Materials Inventory
- Embrace Technology & Innovation
- Enhance Our Leasing Portfolio
- Support & Get Involved With Our Communities



#### **Our Customers & Partners**





#### **Lufthansa Technik**







sun country airlines





































**CHROMALLOY** 



## Giving Back Is Important



#### **Aerospace Salutes**

Private foundation, founded by our president Tyler Norman, which supports military personnel/veterans.



#### **Wounded Warriors**

Supports military personnel injured on the battlefield.



#### **Community Charities**

United way – giving back to under privileged youth. ISTAT members/scholarships.

#### **Contact Us**





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